### **DEGREE SEEKING STUDENTS**

DS students with innovative ideas can develop them as they complete their degree, and be ready to start their own business upon graduation.

### **VISITING STUDENTS**

Courses, internships and networking opportunities with an international community of entrepreneurs.

### **ALUMNI**

Nearly 20% of recent graduates have started their own company or are working in a family business.

### **FACULTY**

Dedicated faculty members support the Institute through the Faculty Panel and many other activities.

### **LIBRARIANS**

The Library and its librarians play a key role in the knowledge-based services the Institute provides.

## OUR COMMUNITY

### **JOIN AS A**

- Friend
- Advisor
- Sector Expert
- Mentor

### **BE PART OF**

- The Operating Committee
- Faculty programs

### **BENEFITS**

- Courses
- · Minor in Entrepreneurship
- Internships
- Lectures
- Workshops
- Networking events
- Newsletter
- Mentoring
- Incubation
- Library services
- Working space
- · Searchable database of entrepreneurs worldwide

The JCU Institute for Entrepreneurship Corsini Building Via della Lungara, 1 00165 Rome, Italy

For more information, check www.johncabot.edu or contact the Director of the Institute at entrepreneurship@johncabot.edu





INSTITUTE FOR ENTREPRENEURSHIP Real Ideas Real People Real Community

## THE JCU INSTITUTE FOR ENTREPRENEURSHIP

#### MISSION STATEMENT

To help members of the JCU community bring down the barriers to entrepreneurship, through education, training, networking and mentoring.

# THE THREE PILLARS

### **LEARN**

- · Minor in Entrepreneurship
- Internships
- Workshops
- Continuing education

### CONNECT

- New Products Lab
- Keynote speakers
- Advanced seminars

### **SUPPORT**

- Mentoring
- Expert advise
- · Dedicated library section
- International database of entrepreneurs

### **BUSINESS ADMINISTRATION**

Prof. Silvia Pulino
Director, Institute for Entrepreneurship
MA Oxford University
MBA Harvard Graduate School of Business

Professor Pulino has over 20 years of experience in international business, with a focus on entrepreneurial companies, innovation and technology. She now lives in Rome, and has capitalized on her experience by undertaking an academic path and establishing a consulting business focusing on start-up companies.

### **ADVISORY BOARD**

- Dr. Ali Reza Arabnia, President & CEO of Gecofin S.p.A. and Chairman; President & CEO of Geico-Taikisha Group; Board of Trustees, John Cabot University
- Dr. William Cavendish, Founder, President and CEO of Life Sciences Capital Spa and Healthcap Srl

### **FACULTY PANEL**

- Michael K. Grace, Intellectual Property Law
- Pietro Paganini, Business Administration
- Daniele Pica, Information Systems
- Alessandro Signorini, Marketing

### **OPERATING COMMITTEE**

- Filippo Capitanio, Entrepreneur
- Hellen Chilleli, Alumna
- Laura Fabi, Alumna and Entrepreneur
- Stefano Le Pera, Alumnus and Entrepreneur
- Riccardo Mattioli, Alumnus and Entrepreneur
- Livia Piotto, Librarian

### **INTERNSHIPS**

# LEARN/APPLY SPECIFIC BUSINESS TOOLS START-UP EXPERIENCE A WIDE VARIETY OF ENVIRONMENTS

- Marketing and social media communication at Context Travel, a network of scholars that specializes in in-depth walking seminars on art, history, architecture and gastronomy
- Publishing and content management at Nero Magazine, a specialized art publication
- Graphic design at Beatpick.com, a UK-based start-up specializing in licensing music for film, TV, advertising and store chains
- Account management at Competere, a leading communications, consulting, business services and public affairs firm
- Public relations at OCOCO, a start-up company marketing coconut water products
- Guerrilla marketing, research and social media at Dragolab, a contemporary art international publishing house and communication agency
- Production and video editing at Marden Entertainment, an entrepreneurial film-maker specializing in documentaries
- Research and website development at Gingerlt, a start-up launching an innovative series of products for interior design