

## TESTIMONIAL - *JCU Center for Career Services, Fall 2016*



I am Daniel Perugia, a 22-year-old who graduated in **Business Administration** at John Cabot University in May 2016. Few days after my graduation, I sent my application to **Hays Response**. Hays Response is a branch of Hays, the world's leading recruitment company which yearly places more than 250.000 people in to jobs. The company was looking for an intern to join their **accounting & finance division**. I have always been passionate about matching my communication skills with my love for the financial environment.

After only three days, I received a phone call from a Hays Response's consultant who was asking me to come to their office for a job interview. After a long process which lasted more than two months and five steps, I was offered an internship by the **Senior Manager of Hays**.

I started working in Hays in late July. In Hays Response I have many tasks to accomplish. First of all, being an organization that recruits people, I have to conduct a **candidates screening**, which is the head hunting part of my job, and **job interviews** daily to many candidates. Then, since the company has to find candidates for other companies, my duties are a heavy **business development** and then **clients meetings** and **negotiations**.

I would recommend this internship because in Hays you have the possibility to learn many things, such as how to recruit people as well as how to do marketing and how communicate in an efficient way. Moreover, Hays is a company with a very young environment in which you can work serenely, so you will never find it too "heavy".

*Daniel Perugia*